

State of Kansas

Telecom Assessment April 2019

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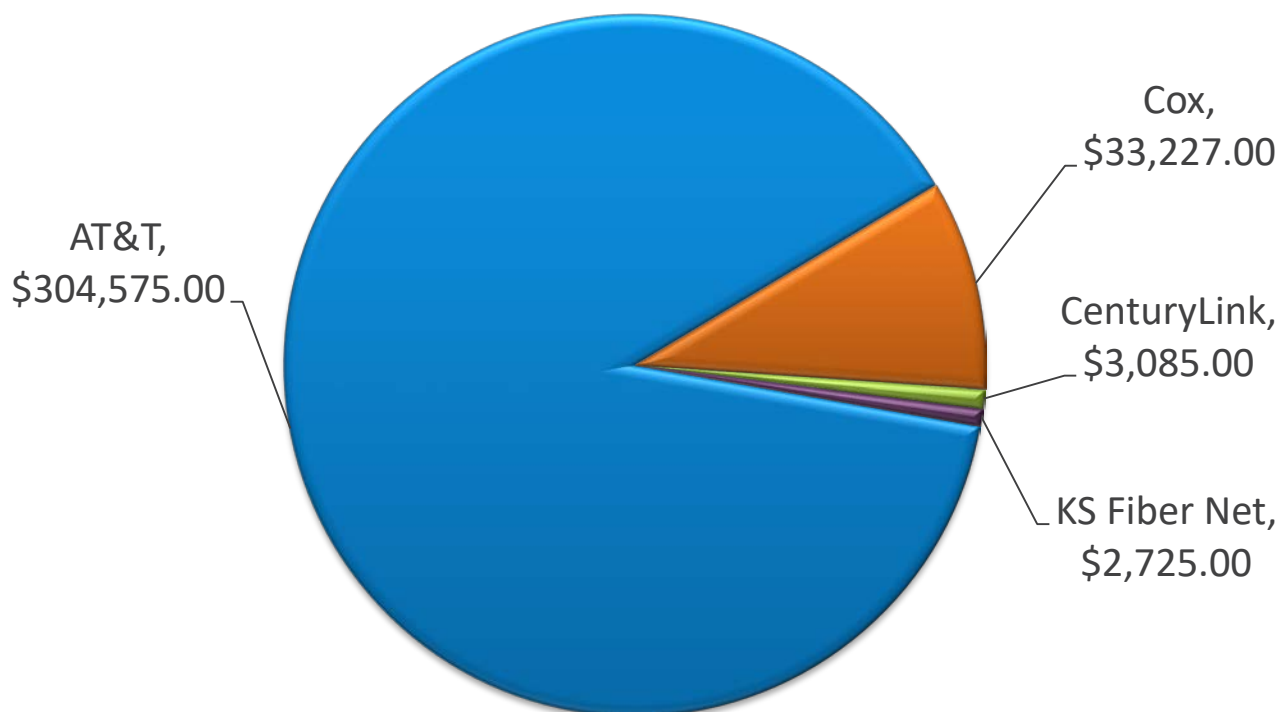
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Create Opportunities

State of Kansas – Telecom Expenses

Monthly Spend = \$343,612; Annual Spend = \$4.123M



These expenses include the following for the state:

- MPLS/VPN/Ethernet services
- SIP voice services (call paths over data services)
- Long Distance Usage
- Misc. data services
- PRI voice circuits (dedicated circuits for voice services)

This review did not include: business lines and wireless expenses.

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Findings Summary

Defined Savings:

Inconsistent Rate Plans: \$169,191 annual savings

Various Long Distance per minute rates across multiple invoices and service types with AT&T

Outdated Technology: \$51,246 annual savings

Validate physical addresses for more efficient circuit entry and costs on AT&T MPLS (VPN)

Inconsistent Circuit Costs: \$26,312 annual savings

Examine existing costs for like services at same physical address on AT&T MPLS (VPN)

Elevated Voice Circuit Costs: \$9,960 annual savings

CenturyLink Voice circuits are billing well over national average

Potential Taxation Errors: \$10,551 annual savings

CenturyLink and Cox appear to be assessing taxes in error based on the State's exemption status

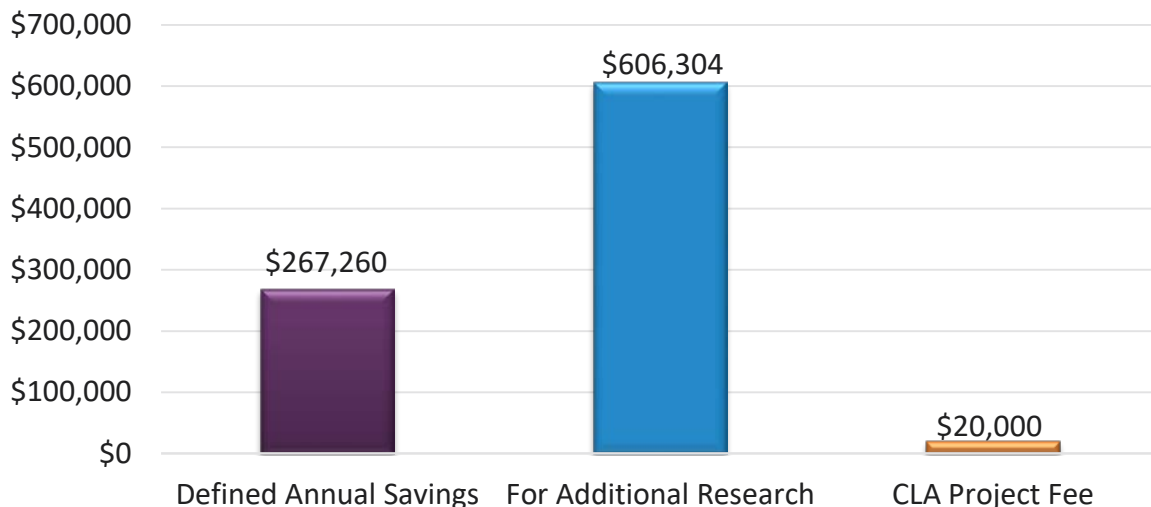
For Additional Research:

Potential Duplicate Services: \$576,414 annual spend

Review multiple installed circuits at same service addresses on AT&T MPLS (VPN)

Validate Circuit Charges: \$29,890 annual spend

Verify charges and active services on Circuit ID's with partial components on AT&T MPLS (VPN)



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Project Summary

- Findings report and supplemental detail was presented to OITS team members on 4/12/2019, supplemental detail was provided with the report following the presentation
- OITS is reviewing the report and detail to determine the next appropriate action for each item
- CLA is available as a resource to help develop and implement a project plan (as needed)

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